# **Business Succession Will And Trust**

### 生意承傳 - 遺囑與信託

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#### How to plan Business Succession

### 如何計劃生意承傳

#### A brief introduction

- ◆ Unlimited company 無限公司
  - Sole proprietor 個人東主
  - Partnership 合夥生意
- ◆ Limited company 有限公司
- ◆ Joint Venture 合資企業

#### **Partnership**

◆ Partnership dissolves upon death of a partner 合夥人身故,合夥生意解散

Deceased's estate is entitled to share partnership asset 死者後人有權分享合夥人生意的資產

#### **Limited Company**

◆ Limited Company - Shares passes to Deceased estate 有限公司的股東身故,股份由後人繼承

#### Tax 稅務

- ◆ No estate duty 無遺產稅
- ◆ No stamp duty by way of succession 繼承-無印花稅

#### Will and Law of Succession

遺囑及繼承法

# What Happen If Died Intestate? 如果沒有立遺囑,死後會怎樣?

# Law of Succession 繼承法

• Probate 遺屬檢定書

• Letters of Administration 遺產承辦書

#### Law of Succession 繼承法

Relative Surviving		Other Relatives	Entitlement
1.	Spouse	No issue, or parent or brother or sister of the whole blood or issue of such a brother sister	All to spouse
2.	Spouse and issue	Other relatives immaterial	Spouse takes \$500,000 and half of the residue; the other half is held on statutory trusts for issue
3.	Spouse and parent or brother or sister of the whole blood or issue of such brother or sister	No issue	Spouse takes \$1,000,000 and half of the residue; the other half is held for parent(s) or on statutory trusts for such brothers or sisters
4.	Issue	No spouse	All to issue on statutory trusts
5.	Parent(s)	No spouse, no issue	All to parent(s)
6.	Brothers and sisters of the whole blood	No spouse, no issue, no parent	All to such brothers and sisters on statutory trusts
7.	Brothers and sisters of the half blood	No spouse, no issue, no parent, no brother or sister of the whole blood	All to such brothers and sisters on statutory trusts
8.	Grandparent(s)	None of the above	All to grandparent(s)
9.	Uncles and aunts of the whole blood	None of the above	All to such uncles and aunts on statutory trusts
10.	Uncles and aunts of the half blood	None of the above	All to such uncles and aunts on
11.	None of the above relatives		All to Hong Kong Government as bona vacantia

#### What are the contents of a Will 「平安書」內容

[如有疑問請與本行溫小姐聯絡(電話: 2526 7666)。]

TESTATOR 立「平安書」人					
	C		(In Chinasa)	)_	
姓名	Surname 姓	Given Name 名	(In Chinese) 中文		
SEX : 性別		_			
PASSPORT/H.K.I.D. NO.: 護照 / 香港身份証號碼		(Photocopy (付上影印》	is enclosed) 本)		
OCCUPATION :		DATE OF BIRTH :			
職業		出生日期			
RESIDENTIAL ADI	DRESS 地址 :				
MARRIAGE STATUS : Single/ Married/Divorced (Please delete whichever inapplicable)					
婚姻狀況	-	(請刪去不適用者)	over mappiouoio,		

EXECUTOR AND TRUSTEE 執行人及信託人				
NAME :				)_
姓名	Surname 姓	Given Name 名	(In Chinese) 中文	
SEX : 性別				
PASSPORT/H.K.I.D. NO.:		(Photocopy is enclo (付上影印本)	osed)	
OCCUPATION : 職業		DATE OF BIRTH:_ 出生日期		
RESIDENTIAL	L ADDRESS 地址:			
RELATIONSH 與立「平安書」				

(Copy Right Reserved)

	BENEFICIARY 受益人						
A)				(		)	
	姓名	Surname 姓	Given Name 名		(In Chinese) 中文		
	Sex : 性別						
		K.I.D. No. : 身份証號碼					
	Date of Birt 出生日期	h :					
	Relationship 關係	o :					
	Residential .	Address 地址 :					
	% of Estate	:					
	財產分配百						

(Copy Right Reservied)



		INFANT BENEFIC			
		未成年受益人			
		(即十八歲以下	)		
			,		
	~			(T. CH.)	)
姓名	Surname	Given Name		(In Chinese)	
	姓	名		中文	
CEV.					
性別					
Passnort/Rirth	Certificate No :				
護照/出生証				_	
	7.1 El 30 (1-1-1-1)				
Date of Birth:					
_   出生日期					
Relationship:					
關係					
Residential Ad	dress 地址:				
T. 1 5					
		we suggest that you should a	ppoint a guardian.		
如受益人牛齡	為18歲以下,我們提議位	尔安仕一位監護人。			



GUARDIAN 監護人					
NAME : 姓名	 Surname 姓	Civon Nama 🌣	(	(In Chinese) 中文	)
灶石	Surname 姓	Given Name 4		(III Cliffiese) 中文	
SEX :					
性別					
PASSPORT/H	.K.I.D. NO. :	(Photocopy is e	enclosed)		
護照/香港身		(付上影印本)			
RELATIONSE	IIP :				
關係					
RESIDENTIA	L ADDRESS 地址 :				_
	ensure she/he is willing to act 她 / 他願意成為監護人				
		(Copy Right Reserved)			
SIGNATURE		DATE			
簽署		日期			
CONTACT T	EL. NO.				

聯絡電話

# When to Write a Will 訂定遺囑的最好時間

• When you are healthy, physically and mentally 身體及精神都良好的時候



**Trust** 

### What is Trust Law? 什麽是信託法?

#### Express Trust (明示信託)

- A) Discretionary Trust (酌情信託)
- B) Unit Trust (單位信託)
- C) Charitable Trust (慈善信託)
- D) Family Trust (家事信託)

## (Con't) What is Trust Law? (續) 什麼是信託法?

#### Implied Trust (暗示信託)

- A) Resulting Trust (歸復信託)
- B) Constructive Trust (構定信託)

### What is a Trust 什麼是信託?

#### Definition 釋義:

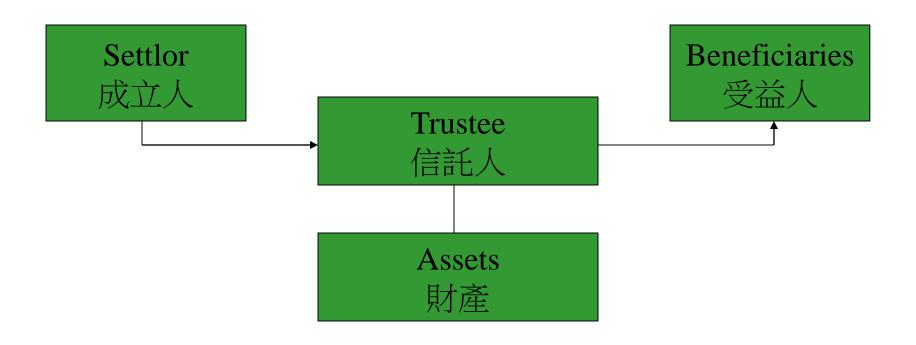
• A Trust is an equitable obligation binding on a person (the trustee) to deal with the property over which he has control (the trust fund) for the benefits of other persons (the beneficiaries).

#### (Con't) What is a Trust?

Key Concept in Common Law 普通法下的概念:

- Separation of ownership of property (legal ownership) and the enjoyment of property (beneficial ownership)
  擁有權及享受權分割
- The Trustees have legal ownership and cannot benefit from the property and the beneficiaries have an equitable interest in the property (I.e. the right to enjoy/benefit) that they do not legally own.

#### Discretionary Trust / Company Structure 酌情信託 / 公司架構



# Advantage of Setting Up a Trust 成立信託的好處

- Succession Planning 承傳計劃
- Asset Protection 財產保護
- Disability/Death 無民事行為能力/死亡
- Confidentiality 財產保密
- Asset Management 財產管理
- Divorce 離婚

### (Con't) Advantage of Setting Up a Trust (續) 成立信託的好處

- Taxation 稅務計劃:-
  - US Estate Duty 美國遺產稅
  - UK Inheritance Tax 英國繼承稅
  - Withholding Tax 預扣稅

# The First Question a Potential Settlor Needs to Ask Himself 成立人第一件要問自己的事

- Where are my assets 我的資產在那裡?
- Do I need an overseas trust 我需要海外信 託嗎?

# Assets to be injected 注入信託的資產

- Stock/Bond 股票/債券
- Immovable properties 不動產
- Cash 現金 (?)
- Life Policy 人壽保單
- Collections 收藏品

#### Beneficiaries 受益人

Who can be a beneficiary?

- Settlor 成立人
- Settlor's Spouse 配偶
- Settlor's Children 子女
- Grandchildren 孫
- Charities 慈善

# Use of Trust Company 信託公司的功用

- ◆ As Executor under Will 遺屬執行人
- As Trustee for Discretionary Trust Family Trust, Charitable Foundation 信託人
- As Trustee under Life Policy 保單信託人:
  - For Business Succession Plan
  - For Policy Finance

# Trustee Company 信託公司

Incorporated under section 78(1) of Trustee Ordinance (Cap.29) 信託公司條例

A private company without licence cannot be a "public trustee" 普通公司不得作為大眾信託人

# Types of Trustee Companies 各種大小信託公司

- Subsidiary of Bank 銀行屬下
- Subsidiary of Insurance Company 保險公司 屬下
- Independent Trust Company 獨立信託公司
- Overseas Trust Company 海外信託公司
- Local Trust Company 本地信託公司
- Fee 收費、Service 服務

# How to Use the Service of a Trust Company 如何運用信託公司

- Security 安全性
- Cash 現金
- Stock 股票
- Land Property 房產

# Q&A 問題討論



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#### **PLEASE NOTE**

The law and procedure on this subject are very specialised. This article is a general explanation for your reference only and should not be relied on as legal advice for any specific case. If legal advice is needed, please contact our solicitors.

#### 請注意

本題目之法律及程序十分專門。此文章只屬一般性之解釋,供你參考,而不應被依賴為關於任何特定事件之法律意見。如需法律意見,請與我所律師聯絡。

Christine M. Koo & Ip, Solicitors & Notaries LLP 顧張文菊、葉成慶律師事務所 有限法律責任合夥